

The Chamber Business Journal

July 2016

Doing what most people think just happens!

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Alfac (Dylan Obermueller)
1946 Deerfield Drive
McPherson, KS 67460
Contact: Dylan Obermueller
Phone: 785-384-0747
Hours: Available by phone 24/7

Dylan Obermueller has recently moved to McPherson to continue his career as an Alfac sales associate. Dylan was born and raised in rural Lincoln, Kansas, graduating from Lincoln High School in 2011. Throughout high school Dylan played football, baseball, and wrestled. He was also involved in St. John's Youth Group and National Honors Society. After high school Dylan decided to seek higher education at Fort Hays State University, graduating in May with a Bachelor's of Business Administration in Finance. While attending FHSU, he was involved in the Finance Club and Alpha Kappa Psi, which is a coed business fraternity. The focus of these groups was community service which was both fun and rewarding for Dylan. Through both of these groups he was able to meet a lot of students in and out-

side his major and become closer with his professors. Outside of his studies, Dylan enjoyed playing intramural sports, watching baseball and playing pool with his friends at the Golden Q. Dylan has been working with Alfac for a year and has chosen McPherson to really launch his career as a full-time agent. Dylan looks forward to seeing how he can help local businesses and their employees. Not only does he want to help this community with what he can offer through Alfac products, but also by being an active member of the community. He is excited to get involved with all the community events that McPherson has to offer. He is happy to be in McPherson and excited to start working. So give Dylan a call.

ONEOK, Inc.
420 US Highway 56
Windom, KS 67491
Contact: Jon Sauer
Phone: 620-654-8211

ONEOK is the general partner of ONEOK Partners, among the largest publicly traded master limited partnerships and a leader in the natural gas and natural gas liquids businesses. They are committed to being active members of the communities where they operate. Investing in the areas where they have operations and where their employees live and work is not only the right thing to do - it's smart business. By contributing financially and through volunteer work, they help to build stronger communities and create a better environment for their employees, customers and the general public.

Alfac (Dana Frederking - Benefits Consultant)
204 Gail Drive
Salina, KS 67401
Contact: Dana Frederking
Phone: 785-820-0280
Hours: Monday-Friday 8:00-5:00

Dana Frederking works with businesses of all sizes, but loves to work with small business. She can help with healthcare, healthcare reform, attracting and retaining good employees and administering benefits. Dana and her husband have owned a business for many years and also have many years experience in Human Resources. She is very excited to work in the McPherson community and get to know new people and some familiar faces too.

Midway Motors Golf Team Takes The Chamber Trophy

The McPherson Chamber of Commerce annual Tartan Turkey Golf Tournament was recently held at Turkey Creek Golf Course. This year the tournament hosted 23 golf teams (16 non competitive and 7 competitive).

The Tournament Champs of Midway Motors (Jon Rempel, Brian Bengtson, Brad Klatt and Kelly Hoover) won the non competitive play with a score of 53. Second place team was Under Par, third place went to Adams, Brown, Beran and Ball.

Second Flight
1st - Prairie Landworks,
2nd - Ferguson Production Team #1,
3rd Home State Bank Team #2

Third Flight
1st - Farmers Alliance Team #2

2nd - Ferguson Production Team #3
3rd - Ferguson Production Team #2
The competitive level of play brought out a record number of 7 teams with 1st place title going to Nelson Appraisal with a score of 57. Team members: James Nelson, Jeremiah Nelson, Kelly Sorenson and Chris Adrian. 2nd Place - Old Guys and 3rd rd - Warren Team.

Hole Prize Winners
Hole #5 Closest to the Pin - Brian Bengtson

Hole #6 Closest to the Pin - Ryan Hicks

Hole #9 Longest Putt - Andy Hett

Hole #10 Closest to Pin in Two - Nick Hague

Hole #11 Longest Putt - Justin Kaufman

Hole #15 Closest to the Pin - Bill Gately

Hole #16 Closest to Pin in Two - Jon Rempel

Hole #18 Longest Drive Women - Jessica Andrews
Hole #18 Longest Drive Men - Jeremiah Nelson

Photos from the tournament can be viewed on the McPherson Chamber of Commerce Facebook page.

Agriculture Committee Making Commitment to Sustain Scholarship

For the past several months, the Chamber Agriculture Committee has been going through a planning process with the McPherson County Community Foundation. Becky Goss, Executive Director has been attending the monthly committee meetings to lead the group in putting together a 3-5 year plan to increase the current endowment balance from \$20,000 to \$50,000 to ensure funding for the annual \$2,500 Agriculture Future of America scholarship awarded

to a McPherson County senior pursuing an education in an agriculture related field. Earnings from the endowment will allow the disbursement of the \$2,500 in which AFA will match. The McPherson Chamber of Commerce Agriculture Committee has invested \$50,710.63 in 20 scholarship awards and 6 leadership conference tuitions since 2002. The committee is active in promoting the agriculture interests and future for McPherson County by supporting not only the Agriculture Future of America Scholarship Fund, Ag in the Classroom, Farm Forum, Friend of Agriculture, Farm Family of the Year and Rural Appreciation.

From the McPherson Chamber of Commerce



Jennifer Burch
Executive Director

As a Chamber that represents what is termed "rural" area - I must come to the conclusion that "rural" is not for everyone. Granted, "rural" is all I have known, and have never been interested in "big city" life. I

have family that live in the Dallas area. When we plan a visit, we prepare ourselves for the white knuckle drive and the colorful language that spills out because of the other drivers. Once we make it to our destination, it is a huge sigh of relief that we made it alive! I chuckle remembering a conversation about a great place to eat. My Dallas family's definition of "not too far away" is a 45 minute drive if we dont hit rush hour or come upon an accident. Compared to my perception of "not too far away" to be 3-5 minutes. Then there is the commute to your job, to pick up kids from school or to take them to their activity. There is an awful lot of precious time wasted just getting from point A to point B. Time that "big city" life takes from you, leaves much less time for opportunities to be engaged in your neighborhood or community.

I believe you must want a simpler pace of life, a safer place to live, a short job commute, quality schools and opportunities for community involvement to value all that "rural" living provides. I value the time that "rural" life provides me. I enjoy running into people I know and being able to walk throughout the community and feel safe doing so. I guess you might say "rural" life is for me. The theme show to Green Acres comes to mind - I changed the words to fit me. McPherson is the place to be. Rural livin' is the life for me. Land spreadin' out so far and wide. Keep Manhattan, just give me that McPherson life.

Jennifer Burch
Executive Director

From Our Family ...To Yours

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 Tom Saffel – Prairie Landworks • Katie Sawyer – McPherson College
 Staff: Jennifer Burch – Executive Director • Debbie Hawkinson – Administrative Assistant • Alesia Stout – Program Assistant

Know Your Chamber

Here are some frequent questions that get asked about the McPherson Chamber of Commerce.

1) What does the Chamber do?

Since 1921 the McPherson Chamber of Commerce has played a role in the growth and success of the McPherson community and area, just as we continue to do today. Through the McPherson County Entrepreneurship Loan Program we have partnered with local banks to loan \$975,463 towards 30 business start ups and expansions. Creating 140 jobs towards projects valued at \$6.74 million. The loan funds are acquired through the sale of tax credits. Business creation & expansion is an economic driver to adding to the tax base, providing jobs and the trickle effect of the services the business will provide and need from other businesses. In addition, the Chamber adopts initiatives and programming to assure that our community is always improving our quality of life and we have the necessary amenities that keep McPherson attractive for success. For our investors, the Chamber creates programs and activities to assist in the promotion of their products and services. Networking is a big part of the success of a business and learning about other business peers. Addressing needs and concerns of the business community is vital to the continued success.

2) How are your programs and services financed?

All of our revenue is derived from annual membership dues from our investors and our only fund raising event the Tartan Turkey Golf Tournament. We receive no local, state or federal tax dollars and are not subsidized by any government entities. All activities, programs and events are created to pay for themselves.

3) How is the Chamber governed?

Our 12 person Board of Directors is comprised of leaders from a variety of business sectors. We work very hard to have a very diverse representation on the board that reflects our investors. They meet monthly to help us chart our course.

4) How can I find out if an area business or organization is a member of the McPherson Chamber of Commerce?

Many of our members display a window cling with the Chamber membership logo. We also maintain an online business directory that is searchable by business category and company name. Visit our website at mcpherson-chamber.org for more information. To keep in the loop of community and chamber happenings, friend us on facebook Mac Chamber.

5) How much does it cost to invest in the McPherson Chamber of Commerce? It is more affordable than you may think. Most business investments start at \$250 a year and are based on the business/company's number of employees. A reduced rate is available for nonprofit organizations.

Rural Appreciation Scheduled Friday, July 22

The McPherson County 4-H Fair is scheduled from July 22-26 this year. To better accommodate family schedules, the 4-H Board and the McPherson Chamber of Commerce Agriculture Committee is trying

a new schedule this year. The Rural Appreciation hamburger meal will be held on Friday, July 22 beginning at 5:30 p.m. 7:00 p.m. Save the date and be watching for further details of the 4-H Fair.

Ribbon Cutting Dates to Celebrate!

Friday, July 8 at 10:00 a.m. for McPherson Opera Resale and Consignment Shop, *New Location- 217 S. Main, McPherson

Thursday, July 14th at 9:30 a.m. for McPherson Convention and Visitors Bureau, *New Location- 1111 E. Kansas (McPherson Museum). Also Business After Hours from 5-7 p.m.

Thursday, July 21st at 9:30 a.m. for Assured Occupational Solutions, *New Location- 1207 S. Main

DQ GRILL & CHILL WINNERS

Congratulations to MTC, 112 S. Main. They are the winner of a DQ Cake. Thank you Roger and Karen Horn, owners of DQ Grill and Chill, 1435 N. Main for providing the monthly DQ Ice cream treat.

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chamber events

June

- 23 **9:30a** Chamber Coffee @ Brookdale McPherson 1460 N. Main
- 11:30a** Chamber Board @ Chamber
- 28 **11:30a** State of the City Lunch @ McPherson Museum, 1111 E. Kansas
- 30 **9:30a** Chamber Coffee @ Great Plains Family Medicine 400 W. First St.
- 11 McPherson County Candidate Forum at American Legion 401 N. Main, McPherson
- 12 **7:00a** Ag Committee @ Perkins
- 14 **9:30a** Ribbon Cutting - New Location of the McPherson Convention Visitors Bureau, 1111 E. Kansas (McPherson Museum) 5:00 p.m. Business After Hours hosted by the McPherson Convention Visitors Bureau, 1111 E. Kansas (McPherson Museum)

July

- 4 **Office Closed**
- 6 **12:00p** Leadership Board of Trustees @ Chamber
- 7 **9:30a** Chamber Coffee @ Sunflower Bank, 120 W. Kansas
- 8 **10:00a** Ribbon Cutting @ McPherson Opera House Resale and Consignment Shop, 217 S. Main
- 20 **4:30p** Women's Event Committee @ Chamber
- 21 **9:30a** Ribbon Cutting - New Location! Assured Occupational Solutions, 1205 S. Main
- 22 **5:30p** Rural Appreciation - 710 W. Woodside
- 26 **4:00p** Chamber Board at Chamber Office

State of the City Lunch

The McPherson Chamber of Commerce and the Leadership Board of Trustees will host the State of the City lunch on Tuesday, June 28 from 11:30 a.m. to 1:00 p.m. at the McPherson Museum, 1111 E. Kansas Avenue. The State of the City Lunch is open to the business community and community leaders. Mayor Tom Brown and various department heads will provide updates on the projects in their areas. Reservations are required by calling 241-3303 by Thursday, June 23rd. The cost is \$12.00 per person.

From the McPherson County United Way



MY FIRST 90 DAYS

What a great community! I am already thrilled to have met so many great people and I am in

awe of the support I have received. What amazes me the most however is the giving spirit. There are great examples everywhere. Many of my board members also serve on other non-profit boards, they help distribute fliers, help with All Schools Day, help with all kinds of fundraising, supervise at the Summer Lunch Program and donate their own money as well. Joyce Tolle over at the

McPherson Post Office oversees the annual carriers food drive to benefit the McPherson County Food Bank and they gathered more food this year than ever before. It was my pleasure to pick up food with one of the other carriers. Two entire families helped to pick up food and Brenda Sales from Circles brought her grandchildren with her to pick up food. Debbie Hawkinson at the Chamber helps out other organizations with their fundraisers. These are things I have personally witnessed, but I hear and read about tons of others who give without wanting or needing any recognition. I am truly blessed.

Stuart Dille,
 Executive Director

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