

The Chamber Business Journal

August 2019

Doing what most people think just happens!

306 N. Main, McPherson, Kansas 67460 • Phone: 620-241-3303 • www.mcphersonchamber.org • Visit us on Facebook

Congratulations & Welcome to the Chamber!

Derek Burgan, Financial Advisor – Edward Jones

421 N. Main, McPherson, KS 67460

Contact: Derek Burgan - Phone: 620-242-1480

Hours: Monday-Friday 8:30 a.m. – 4:30 p.m. and by appointment

Web: www.edwardjones.com/derek-burgan

Facebook: Edward Jones-Financial Advisor Derek Burgan

Derek Burgan and his wife Taryn have lived in McPherson for 8 years. They have 2 kids, Teagan- 4.5 years old and Paxton – 3 years old. Derek opened a new **Edward Jones** branch in March of 2018 in Brad Seibel's office for one year. He recently moved to his new location at 421 N. Main Street in McPherson. Derek is really enjoying his new office and continues to serve all current and new clients. At **Edward Jones** the #1 priority is putting the client's interests first and finding out what's most important to them. **Edward Jones** uses an established process and partners together throughout their clients' ever-changing life to reach their long-term goals. Derek invites you to stop by his new **Edward Jones** office and say hello, he'd love to have you! Derek looks forward to serving the people of McPherson County for many years to come.

To celebrate the opening of Derek Burgan's **Edward Jones** Office Branch, the Chamber will be hosting a ribbon cutting ceremony on Thursday, July 25 at 9:45 a.m.

MPNaz- A Church of the Nazarene

1455 N. Main, McPherson, KS 67460

Contact: Jeff & Danielle Black - Phone: 620-241-2675

Hours: Sunday – 10:45 a.m. and 3rd Saturday – 7:00 p.m.

Web: www.mpnaz.org Facebook: @mpnazks

MPNaz loves and welcomes everyone, no matter what their past, present, or future may look like. **MPNaz** has created an atmosphere "Where All Your Pieces Fit." There used to be a saying, "Nothing good comes from Nazareth," however Jesus did! Jesus, a Nazarene, loved and welcomed those that no one else even wanted to have in the same room. At **MPNaz**, they strive to be like Jesus! **MPNaz** has round table seating that is perfect for families, play dough, coloring pages, and fidgets on the table for all learning styles, and lessons everyone can understand. Outside of Sunday worship, **MPNaz** has The Hangout – a community teen center, an axe throwing league, Naz Nights – Sober Nightlife Entertainment, Empower Mac, and Night Worship. **MPNaz** loves McPherson and is excited to love on the community!

Compass Realty, LLC

107 W. Marlin, McPherson, KS 67460

Contacts: Dana Regier & Lanae Powell Phone: 620-242-1511

Web: www.compassks.com Facebook: [facebook.com/compassks](https://www.facebook.com/compassks)

Dana Regier, Broker/Co-Owner, and Lanae Powell, Associate Broker/Co-Owner, are proud to announce their new real estate office, **Compass Realty, LLC**. Dana and Lanae have a combined experience for 23 years in listing and selling property in the McPherson area. Both grew up in the Canton-Galva area and graduated from Canton-Galva High School. Dana went on to attend HCC and WSU graduating with a Bachelor's Degree in Business and a minor in Marketing. Lanae attended HCC graduating with an Associates Degree in Business Management. Both Dana and Lanae are members of the Prairie Land Realtors, Mid-Kansas MLS, Kansas Association of Realtors, and the National Association of Realtors.

Dana has lived in McPherson for the last 10 years with her kids, Kyden and Jaela. Lanae has lived in McPherson for 17 years with her husband Shannon, and their boys Gavin and Drew.

Compass Realty, LLC is located at 107 W. Marlin, McPherson.

Please stop by or call for all of your real estate needs. Dana and Lanae are excited for the chance to help "Lead You Home!"

Awaken Church

P.O. Box 693, McPherson, KS 67460

Contact: Zach Parent, Lead Pastor Phone: 620-654-6131

Web: <https://www.awakenfwb.church> Facebook: [awakenfwbchurch](https://www.facebook.com/awakenfwbchurch)

Awaken Church exists to "Make All Aware of Jesus." Exactly how does **Awaken Church** do that? They share the message of Christ by letting people know that they care, so that people care about what **Awaken Church** knows. **Awaken Church** wants to help in all walks of life with life. They want to love people in a tangible way. Another aspect that **Awaken Church** strives to follow is being part of the community. They want to get involved with what the community is doing. If there is something that **Awaken Church** can be part of and help out with, they would love to talk with you.

From the McPherson Chamber



Jennifer Burch
Executive Director

Helping Each Other Through Referrals

We received a call at the Chamber office, wanting to know the name and address of the newest women's boutique in McPherson? The caller was from out of town and had been told by the people she was meeting with, that she would like this particular boutique because they carried clothing similar to what she was wearing. She couldn't remember the name but wanted to visit it during her next trip to town. After sharing the requested information about Tesori Boutique, we went on to tell her about the other wonderful clothing boutiques (Rusty Tin Boutique, Brooklyn & Co, A5 Western...) that she should also check out.

The Chamber loves to help connect future customers with our members and we get calls all day long asking for information, but another powerful piece of a successful business community is business-to-business referrals. The McPherson business community does a fantastic job of this. Sometimes it's sharing suggestions of additional places a customer may be interested in during a conversation in your store. Other times it is working together on an event or promoting each other in unique ways. I noticed that Mattress Haven has a sign on their window that says they are "recommended by Integrated Health & Wellness Center." It reminds me of the latest Twix commercial because what could a great mattress and properly adjusted back possibly have in common?

Referrals are very influential, so share the good news about fellow business any chance you get. We know at the Chamber we sure will. We have a business directory at www.mcphersonchamber.org with easy searches by business category where our member information is listed first with links to their websites, phone numbers, their Facebook page and a map to their store. We share our members Facebook posts to help them reach a larger audience and we sing (not always on-key) their praises every chance we get!

Positive Vibes and Testimonials

Remember the days when you wrote thank you cards? Maybe you weren't so great at putting all those positive thoughts into words, but you sure did like receiving thank you cards. I would venture to guess that the numbers of thank you cards have greatly dwindled in the last 10 years but not because people aren't appreciative. With today's technology, thank you's often come in the form of an e-mail, a shout out on the radio or a kudos on Facebook. I have to say, I am guilty of not sharing all those positive thoughts often enough, but I thrive on hearing about good things. I love listening to "Tell Me Something Good" on the Bobby Bones Show and find joy in reading inspirational quotes posted on Facebook. Feel good stories of positive actions are great, but do you ever wonder if it is simply a positive perspective. If more people could see the opportunity in difficulties instead of complaining and posting negative comments about little annoyances, just think how much better we would all feel. How about pausing to consider how those negative words will impact others? Do you want to build up the community by being a good neighbor, being a good friend, being a positive role model, that others look up to? I recently attended a Chamber Connections where the hosts were so enthusiastic about helping the community and wanting to make everyone feel welcome and appreciated, that the positive vibes were contagious.

When I got on a roll about

Continued on next page

DQ GRILL & CHILL WINNERS

Congratulations to Anderson-Crain Investment Group, 109.5 N. Main, Suite 210. They are winners of the **DQ Cake**. Thank you Roger & Karen Horn, owners of **DQ Grill & Chill**, 1435 N. Main, McPherson for providing the monthly DQ ice cream treat.

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2018 - 2019 Chamber of Commerce Board of Directors

President – Aaron Mayfield, EdwardJones • President-Elect – Amy Beckman, Energy Construction Solutions LLC

Treasurer – Justin Kaufman, Swindoll, Janzen, Hawk & Loyd LLC • Past President – Brad Mears, Kansas Municipal Utilities

Board of Directors: Brad Bengtson, Home State Bank • Janey Anderson, A5 Western • Gordon Mohn, USD #418

Chuck Singleton, Central States Marketing & Mfg • Kelly Pitts, PrairieLand Partners

Dr. Trent Timson, Community Foot Clinic of McPherson • Shannon Brake, McPherson Public Library

Alex Graber, Graber’s Ace Hardware

chamber events

July

- 25 9:30 a.m. • Chamber Connections & Ribbon Cutting @ Edward Jones-Derek Burgan, Financial Advisor, 421 N. Main
- 11:00 a.m. • Lakeside Plaza Board @ Chamber, 306 N. Main
- 11:30 a.m. • Chamber Board @ Chamber, 306 N. Main
- 26 5:30 p.m. • 50th Annual Rural Appreciation Picnic, 600 W. Woodside
Tickets available @ sponsors



August

- 1 9:30 a.m. • Chamber Connections @ Stupka Chiropractic & Wellness Center, 114 W. Euclid
- 8 9:30 a.m. • Chamber Connections @ TBA
- 14 7:00 a.m. • Ag Committee @ The Well, 101 N. Main
- 15 9:30 a.m. • Chamber Connections @ Pizza Hut, 2215 E. Kansas
- 22 9:30 a.m. • Chamber Connections @ TBA
- 11:30 a.m. • Chamber Board @ Chamber, 303 N. Main
- 29 9:30 a.m. • Chamber Connections @ First Mennonite Church of McPherson, 1161 E. Ave. A

Rural Appreciation Picnic Coming Up!

The McPherson Chamber Agriculture Committee will host the 50th Rural Appreciation Picnic on Friday, July 26th from 5:30-7:00 p.m. with the help of volunteers and these sponsors: *Wise & Reber LC, Glidden-Ediger Funeral Home, Charles & Marcia Williams, Hedlund Electric, Allan & Deanna Sents, S&S Custom Beef, Midway Motors, MKC, Femco, Stockham Family Funeral Home, American Ag Credit, Hall's Culligan Water, Krehbiels Specialty Meats, James Leach, Zeitlow Distributing, First Bank Kansas, Ken D. Cotton DDS, First Street Liquor, MASWU, McDonalds, K-State Research and Extension, Emprise Bank, Home State Bank, Peoples Bank & Trust, PrairieLand Partners, Farmers State Bank and Johns Manville Corporation.* Tickets are available at most of these sponsors. We look forward to celebrating the Rural Appreciation Picnic with you.

THE MCPHERSON SENTINEL

116 S. Main - McPherson - 620.241.2422

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Troy Glidden - Director

Continued from...Positive Vibes and Testimonials

the power of positivity, I googled the topic and found an article and tips called “How to Be a Positive Person That People Want to Be Around, one small gesture goes a long way. By Whitney Hansen.” Some of the tips that the article listed were “Look for the good characteristic in people, fill your brain with inspiration materials, think before you speak, surround yourself with positive people and turn pain into purpose.” Yes, that last one is important because life isn’t always lollipops and roses. Everyone will endure rough times, but it is in those moments that you learn lessons and compassion for others.

Hundreds of people walk through the Chamber of Commerce doors each year, either in search of housing or employment, looking for recommendations on business services or products, asking about resources, community activities and ways to get involved. Sometimes they just want someone to listen to ideas of ways to improve some aspects of McPherson, while others share specific accolades of how special the McPherson community is.

We received an email from Cindy who passed through McPherson in the process of moving from Missouri to Colorado. She took the time to write to the Chamber about the “beautiful

parks,” “extremely helpful people” and said that her and her husband plan to stay in McPherson on their next trip so they can “enjoy more!”

Avery is a 9-year-old from Dallas TX who has family in McPherson. Her grandparent shared a copy of a school paper that Avery wrote stating that McPherson is her favorite place. Avery’s paper said she “loves this small town in Kansas” where she went sledding for the first time, got her first library card and made her first lace top pie. She wrote that she also loves McPherson because the “restaurants there are really good” and ended with “Your favorite place might be your house but a seven-hour trip to McPherson, Kansas is much more valuable to me!”

Through the years we have heard many similar stories. These positive testimonials are much appreciated and remind us how amazing our community is. Let’s keep the positive vibes going. Think before you speak (or post on social media), practice gratitude, send thank you cards, compliment others and share stories of positive actions. Let’s fill social media with uplifting, funny and happy news, compliments about the amazing people and vibrant community that makes McPherson special and unique!



ROB MACKEY
Executive Director

On the Border

I’ve only been over the U.S. – Mexico border once in my life, and that was twenty-plus years ago. I went with a group of colleagues while attending a conference in South Texas. I remember our van stopped at the border and officials questioned us about our plans. We intended to simply go shopping for an evening, but as we drove across and into the shopping district, I was not prepared for the abject poverty I witnessed. During just a few short hours, we were approached numerous times by people in need. It was a stunning scene for me. Worlds apart...separated by just a few miles.

During the 1990s, my wife and daughter went to Juarez, Mexico a couple of times with a more humanitarian purpose: to build

From the United Way of McPherson County

houses for people in poverty. When they arrived, they saw people building houses out of pallets. Although very basic, the structures my family helped create were castles compared to what many families had lived in previously.

It surprises some people to learn that United Way is a worldwide organization. For decades, United Way has had a presence in more than 40 countries. In response to the migration and immigration crisis we have heard so much about recently, the President of United Way Worldwide, Brian Gallagher, said, “I wanted to see it for myself.” So three months ago, Brian visited points along the border including El Paso, Texas and Juarez, Mexico.

Brian visited the St. Thomas Aquinas Roman Catholic Church in El Paso. The priest there turned the church and parish into a welcome center, recruiting volunteers to help distribute clothing, medical care and personal items to help refugees

and migrants through the hard times they are facing. The local priest said, “I tell people at the end of the day, however tired I may be, I can get in my own car, go to my own home which is everything these people don’t have. When you’re dealing with people who are desperate, possess nothing, don’t know what the future is going to be, our job is to help them and they are supremely grateful.”

Brian Gallagher said he understands that our borders must be secure. But he adds: “What’s taking place is a multi-layered, sometimes heartbreaking and sometimes inspirational human story.” You can learn more about Brian’s experiences on the United for Humanity webpage: <https://www.unitedway.org/our-impact/work/no-nav/united-4-humanity>

United Way works to improve lives throughout the world and right here at home in McPherson County. United we fight. United we win.